



**2018**

**2018 10**

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|   |                   |                   |                  |         |
|---|-------------------|-------------------|------------------|---------|
|   |                   |                   |                  |         |
|   | 14,203,429,454.63 | 13,633,494,506.97 |                  | 4.18%   |
|   | 5,347,078,071.93  | 5,068,442,723.78  |                  | 5.50%   |
|   |                   |                   |                  |         |
|   | 1,708,195,880.15  | -8.02%            | 5,380,886,848.87 | 3.58%   |
|   | 77,626,065.79     | -68.63%           | 375,418,185.71   | -29.47% |
|   | 68,181,961.51     | -56.57%           | 343,357,773.01   | -31.89% |
|   | 952,505,127.94    | 217.66%           | 605,842,255.72   | 122.05% |
| / | 0.04              | -66.67%           | 0.18             | -30.77% |
| / | 0.04              | -66.67%           | 0.18             | -30.77% |
|   | 1.46%             | -4.10%            | 7.19%            | -5.03%  |

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|                     |  |        |             |            |             |
|---------------------|--|--------|-------------|------------|-------------|
|                     |  | 78,718 |             |            | 0           |
| 10                  |  |        |             |            |             |
|                     |  |        |             |            |             |
|                     |  | 39.41% | 805,051,180 | 0          | 414,000,000 |
|                     |  | 9.96%  | 203,527,442 | 0          | 0           |
|                     |  | 4.55%  | 92,914,466  | 0          | 13,500,000  |
|                     |  | 4.55%  | 92,893,104  | 0          | 48,000,000  |
| GIC PRIVATE LIMITED |  | 2.00%  | 40,843,191  | 0          | 0           |
|                     |  | 1.02%  | 20,767,320  | 0          | 0           |
|                     |  | 0.90%  | 18,299,610  | 13,724,707 | 0           |
| #                   |  | 0.70%  | 14,390,770  | 0          | 0           |
|                     |  | 0.61%  | 12,451,717  | 0          | 0           |
| 500                 |  | 0.43%  | 8,749,029   | 0          | 0           |
| 10                  |  |        |             |            |             |
|                     |  |        |             |            |             |
|                     |  |        | 805,051,180 |            | 805,051,180 |
|                     |  |        | 203,527,442 |            | 203,527,442 |
|                     |  |        | 92,914,466  |            | 92,914,466  |
|                     |  |        | 92,893,104  |            | 92,893,104  |

|                     |            |    |            |
|---------------------|------------|----|------------|
| GIC PRIVATE LIMITED | 40,843,191 |    | 40,843,191 |
|                     | 20,767,320 |    | 20,767,320 |
| #                   | 14,390,770 |    | 14,390,770 |
|                     | 12,451,717 |    | 12,451,717 |
| 500                 | 8,749,029  |    | 8,749,029  |
| #                   | 7,843,230  |    | 7,843,230  |
|                     | 1          |    |            |
|                     | 2          | 10 |            |
|                     |            |    | 14,390,770 |
| 10                  |            |    | 7,843,230  |

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|   |      |            |   |           |         |   |
|---|------|------------|---|-----------|---------|---|
| 1 | 2018 | 1-9        |   | 37,541.82 | 29.47%  | 1 |
|   |      | 2017       |   |           |         | 2 |
| 2 | 2018 | 1-9        |   | 60,584.23 | 122.05% |   |
|   |      | 335,319.96 | 1 |           |         | 2 |

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|  |            |            |         |  |
|--|------------|------------|---------|--|
|  |            |            |         |  |
|  | 338,909.78 | 252,184.27 | 34.39%  |  |
|  | 199,823.30 | 215,515.87 | -7.28%  |  |
|  | 2,608.66   | 1,520.98   | 71.51%  |  |
|  | 7,561.91   | 4,483.03   | 68.68%  |  |
|  | 5,839.63   | 2,766.73   | 111.07% |  |
|  | 43,814.17  | 11,270.12  | 288.76% |  |
|  | 56,614.57  | 44,242.60  | 27.96%  |  |
|  | 10.00      | 30,020.00  | -99.97% |  |
|  | 45,357.16  | 22,051.77  | 105.68% |  |
|  | 32,180.80  | 77,520.74  | -58.49% |  |
|  | 905.05     | 600.00     | 50.84%  |  |
|  | 17,388.10  |            |         |  |
|  | 1,273.17   |            |         |  |
|  | 3,696.65   | 5,924.99   | -37.61% |  |
|  | 12.46      | -14.24     | 187.50% |  |
|  | 3,595.95   | 12,022.19  | -70.09% |  |

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|  |          |           |          |  |
|  | 1,024.37 | 1,678.06  | -38.96%  |  |
|  | 2,400.53 | 1,452.49  | 65.27%   |  |
|  | 3,811.75 | 388.65    | 880.77%  |  |
|  | 885.56   | 2,508.91  | -64.70%  |  |
|  | 741.13   |           |          |  |
|  | 12.20    | -7.72     | 258.03%  |  |
|  | 944.55   | 1,448.82  | -34.81%  |  |
|  | 382.30   | 133.71    | 185.92%  |  |
|  | 3,545.37 | 10,172.74 | -65.15%  |  |
|  | 20.98    | -13.63    | 253.93%  |  |
|  | -31.3    | -3.06     | -922.88% |  |

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|  |            |            |          |  |
|--|------------|------------|----------|--|
|  |            |            |          |  |
|  | 538,088.68 | 519,483.21 | 3.58%    |  |
|  | 5,846.27   | 4,445.12   | 31.52%   |  |
|  | 10,148.03  | 3,665.94   | 176.82%  |  |
|  | 13,633.55  | 8,831.12   | 54.38%   |  |
|  | 1,760.87   |            |          |  |
|  | -6.06      | -31.52     | 80.77%   |  |
|  | 1,751.87   | 2,550.92   | -31.32%  |  |
|  | 653.43     | 351.46     | 85.92%   |  |
|  | 10,360.01  | 25,848.02  | -59.92%  |  |
|  | 1,398.58   | 2,925.78   | -52.20%  |  |
|  | 26.7       | -28.22     | 194.61%  |  |
|  | -32.29     | -5.38      | -500.19% |  |

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|--|------------|-------------|---------|--|
|  | ( )        | ( )         |         |  |
|  | 60,584.23  | -274,735.73 | 122.05% |  |
|  | -35,278.33 | -32,459.19  | -8.69%  |  |
|  | 64,976.79  | 234,162.85  | -72.25% |  |

|  |           |            |         |  |
|--|-----------|------------|---------|--|
|  | 90,351.15 | -73,073.55 | 223.64% |  |
|--|-----------|------------|---------|--|

1 2018 1-9 535,644.18 3.44%

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| 业务板块   | 2018年1-9月  |         | 2017年1-9月  |         | 增长比例(%) |
|--------|------------|---------|------------|---------|---------|
|        | 金额(万元)     | 占比(%)   | 金额(万元)     | 占比(%)   |         |
| 交易服务   | 349,974.69 | 65.33%  | 388,623.40 | 75.05%  | -9.95%  |
| 交易后服务  | 79,476.27  | 14.84%  | 52,895.42  | 10.21%  | 50.25%  |
| 资产运营服务 | 47,598.72  | 8.89%   | 20,403.30  | 3.94%   | 133.29% |
| 资产管理服务 | 58,594.49  | 10.94%  | 55,906.09  | 10.80%  | 4.81%   |
| 合计     | 535,644.18 | 100.00% | 517,828.21 | 100.00% | 3.44%   |

1 133.29%

2

50.25%

204.01% 3

9.95%

2

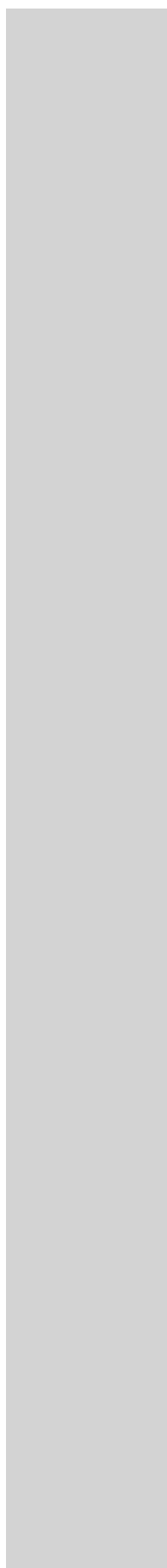
| 业务分类    | 2018年1-9月  |         | 2017年1-9月  |         | 增长比例(%) |
|---------|------------|---------|------------|---------|---------|
|         | 金额(万元)     | 占比(%)   | 金额(万元)     | 占比(%)   |         |
| 华南区域    | 222,477.17 | 41.54%  | 209,709.55 | 40.50%  | 6.09%   |
| 华东区域    | 110,933.93 | 20.71%  | 104,174.02 | 20.12%  | 6.49%   |
| 华北区域    | 66,653.36  | 12.44%  | 77,367.50  | 14.94%  | -13.85% |
| 华中及西南区域 | 70,346.07  | 13.13%  | 74,103.40  | 14.31%  | -5.07%  |
| 山东区域    | 65,233.65  | 12.18%  | 52,473.74  | 10.13%  | 24.32%  |
| 合计      | 535,644.18 | 100.00% | 517,828.21 | 100.00% | 3.44%   |

24.32%

13.85% 5.07%



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|  |  |  | 1. |    | 2014 12 02 |  |
|  |  |  |    | 2. |            |  |
|  |  |  | 3. |    |            |  |



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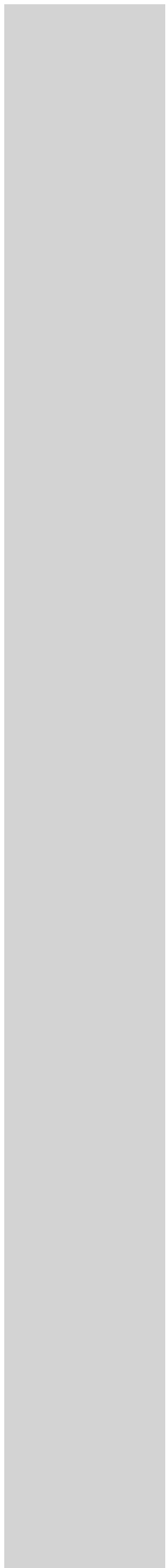
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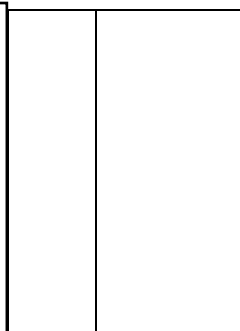
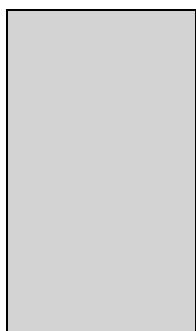
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|  |  |    | 1                  |  |            |  |
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|  |  |    | 2013 9 12 2016     |  |            |  |
|  |  |    | 9 11<br>300<br>60% |  |            |  |
|  |  | 1. |                    |  | 2014 12 02 |  |
|  |  |    | 2.                 |  |            |  |



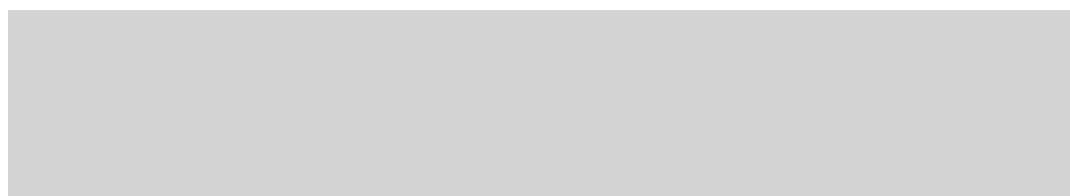
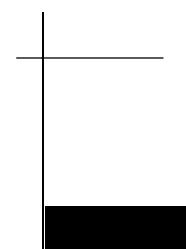
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|--|---|--|---|---|------------|--|
|  |   |  |   | 1 |            |  |
|  |   |  | 2 |   |            |  |
|  | ; |  |   |   | 2014 12 02 |  |
|  | ; |  |   |   | 2014 12 02 |  |





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|   |    | 25% |
| 6 | 12 |     |
|   |    | 50% |

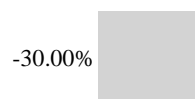
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|------|----|----|
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**2018**

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| 2018 08 22 |  |  | 2018 8 22 |

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|  |                  |                  |
|  |                  |                  |
|  | 3,389,097,818.21 | 2,521,842,674.25 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |

|  |                   |                   |
|--|-------------------|-------------------|
|  |                   |                   |
|  | 58,396,259.33     | 27,667,288.27     |
|  | 438,141,747.53    | 112,701,186.11    |
|  | 177,616,969.93    | 177,981,478.56    |
|  |                   |                   |
|  |                   |                   |
|  |                   |                   |
|  | 3,487,930.27      | 4,391,231.20      |
|  |                   |                   |
|  | 276,216,648.91    | 276,216,648.91    |
|  | 566,145,731.12    | 442,425,986.75    |
|  | 611,269,532.36    | 623,221,058.48    |
|  | 100,000.00        | 300,200,000.00    |
|  | 2,782,897,439.82  | 2,516,086,261.67  |
|  | 14,203,429,454.63 | 13,633,494,506.97 |
|  |                   |                   |
|  | 3,146,443,175.93  | 2,447,332,673.57  |
|  |                   |                   |

|  |                   |                   |
|--|-------------------|-------------------|
|  | 9,050,474.32      | 6,000,000.00      |
|  | 1,502,667,853.71  | 1,428,618,400.64  |
|  | 8,633,779,229.02  | 8,444,829,916.99  |
|  |                   |                   |
|  | 173,881,012.30    |                   |
|  |                   |                   |
|  |                   |                   |
|  |                   |                   |
|  |                   |                   |
|  |                   |                   |
|  |                   |                   |
|  | 12,731,652.77     |                   |
|  |                   |                   |
|  | 186,612,665.07    |                   |
|  | 8,820,391,894.09  | 8,444,829,916.99  |
|  |                   |                   |
|  | 2,042,970,972.00  | 2,043,978,097.00  |
|  |                   |                   |
|  |                   |                   |
|  |                   |                   |
|  | 642,208,562.92    | 597,016,394.86    |
|  | 36,966,518.40     | 59,249,887.20     |
|  | 124,595.24        | -142,403.10       |
|  |                   |                   |
|  | 535,271,661.52    | 535,271,661.52    |
|  |                   |                   |
|  | 2,163,468,798.65  | 1,951,568,860.70  |
|  | 5,347,078,071.93  | 5,068,442,723.78  |
|  | 35,959,488.61     | 120,221,866.20    |
|  | 5,383,037,560.54  | 5,188,664,589.98  |
|  | 14,203,429,454.63 | 13,633,494,506.97 |

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|  |                  |                  |
|  |                  |                  |
|  | 2,005,113,947.60 | 1,474,123,909.27 |
|  |                  |                  |
|  |                  |                  |
|  | 452,500,971.36   | 84,410,556.93    |
|  | 413,790,325.20   | 6,481,466.10     |
|  | 38,710,646.17    | 77,929,090.83    |
|  | 4,531,974.91     | 2,873,962.23     |
|  | 2,644,408,712.11 | 2,798,354,378.78 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 1,017,411.80     | 283,589.91       |
|  | 5,107,573,017.78 | 4,360,046,397.12 |
|  |                  |                  |
|  | 261,330,000.00   | 161,330,000.00   |
|  |                  |                  |
|  |                  |                  |
|  | 2,432,161,091.10 | 2,357,746,834.04 |
|  | 174,196,202.50   | 179,565,598.18   |
|  | 16,466,505.44    | 19,240,778.78    |
|  |                  |                  |
|  |                  |                  |

|  |                  |                  |
|--|------------------|------------------|
|  | 8,078,891,775.29 | 7,267,801,070.92 |
|  |                  |                  |
|  | 2,760,000,000.00 | 1,806,000,000.00 |
|  |                  |                  |
|  | 67,000.00        | 351,225,960.36   |
|  | 1,725,811.35     | 2,198,332.70     |
|  | 136,969,092.54   | 198,802,923.38   |
|  | 2,990,733.81     | 74,335,222.23    |
|  | 680,810,938.80   | 784,505,561.79   |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 3,582,563,576.50 | 3,217,068,000.46 |
|  |                  |                  |
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|  |                  |                  |
|  |                  |                  |
|  | 3,582,563,576.50 | 3,217,068,000.46 |
|  |                  |                  |
|  |                  |                  |
|  | 2,042,970,972.00 | 2,043,978,097.00 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 792,736,887.27   | 762,012,129.02   |
|  | 36,966,518.40    | 59,249,887.20    |

|  |                  |                  |
|--|------------------|------------------|
|  |                  |                  |
|  |                  |                  |
|  | 535,271,661.52   | 535,271,661.52   |
|  | 1,162,315,196.40 | 768,721,070.12   |
|  | 4,496,328,198.79 | 4,050,733,070.46 |
|  | 8,078,891,775.29 | 7,267,801,070.92 |

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|  |                  |                  |
|  | 1,708,195,880.15 | 1,857,205,233.92 |
|  | 1,708,195,880.15 | 1,857,205,233.92 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 1,608,747,072.01 | 1,517,551,488.00 |
|  | 1,418,681,629.02 | 1,355,312,033.86 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 10,243,685.86    | 16,780,598.04    |
|  |                  |                  |
|  | 108,843,326.28   | 101,958,321.10   |
|  | 24,005,302.64    | 14,524,904.56    |
|  | 38,117,538.20    | 3,886,483.04     |
|  | 43,364,859.74    | 8,371,655.56     |
|  | 8,614,343.40     | 5,773,741.59     |
|  | 8,855,590.01     | 25,089,147.40    |
|  | 7,411,262.12     |                  |
|  | 8,879,889.70     | 8,328,631.07     |

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|   |               |            |
|---|---------------|------------|
|   | -1,350,057.05 | 767,249.21 |
|   |               |            |
| - |               |            |
| - | 121,954.35    | -77,183.36 |



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|  |               |                |
|--|---------------|----------------|
|  |               |                |
|  | 67,364,159.37 | 132,962,864.21 |
|  | 56,412,075.04 | 61,834,077.30  |
|  | 539,144.14    | 1,992,793.21   |
|  |               |                |
|  | 32,599,784.26 | 27,562,093.31  |
|  | 1,235,695.82  | 2,326,086.62   |
|  | 36,761,648.74 | 5,435,471.73   |
|  | 40,806,125.00 | 9,212,271.59   |
|  | 1,660,103.91  | 4,540,736.43   |
|  | 801,686.46    | -797,583.33    |
|  |               |                |
|  |               | 54,927,572.07  |

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|----|----------------|---------------|
| 2. |                |               |
| 3. |                |               |
| 4. |                |               |
| 5. |                |               |
| 6. |                |               |
|    | -19,855,106.24 | 76,839,331.94 |
|    |                |               |
|    | -0.01          | 0.04          |
|    | -0.01          | 0.04          |

## 5

|  |                  |                  |
|--|------------------|------------------|
|  |                  |                  |
|  | 5,380,886,848.87 | 5,194,832,143.08 |
|  | 5,380,886,848.87 | 5,194,832,143.08 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 4,944,059,431.95 | 4,425,195,447.86 |
|  | 4,268,955,975.21 | 3,919,966,974.57 |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  |                  |                  |
|  | 34,439,340.98    | 36,815,317.43    |
|  |                  |                  |
|  | 344,385,557.65   | 298,991,330.96   |
|  | 58,462,740.37    | 44,451,203.27    |
|  | 101,480,275.71   | 36,659,448.94    |
|  | 118,565,700.82   | 48,387,588.49    |
|  | 25,014,365.02    | 20,828,131.47    |

|    |                |                |
|----|----------------|----------------|
|    | 136,335,542.03 | 88,311,172.69  |
|    | 17,608,690.49  |                |
|    | 27,644,200.77  | 28,684,819.35  |
|    | 16,251,778.33  | 1,182,983.53   |
|    |                |                |
| -  |                |                |
| -  | -60,604.32     | -315,223.34    |
|    | 482,019,703.86 | 798,006,291.23 |
|    | 17,518,654.58  | 25,509,181.73  |
|    | 6,534,261.29   | 3,514,588.28   |
|    | 493,004,097.15 | 820,000,884.68 |
|    | 103,600,079.82 | 258,480,234.92 |
|    | 389,404,017.33 | 561,520,649.76 |
|    | 390,509,837.90 | 561,520,649.76 |
|    | -1,105,820.57  |                |
|    | 375,418,185.71 | 532,262,873.25 |
|    | 13,985,831.62  | 29,257,776.51  |
|    | -55,922.27     | -335,981.43    |
|    | 266,998.34     | -282,181.41    |
|    |                |                |
| 1. |                |                |
| 2. |                |                |
|    | 266,998.34     | -282,181.41    |
| 1. |                |                |
| 2. |                |                |
| 3. |                |                |
| 4. |                |                |
| 5. | 266,998.34     | -282,181.41    |
| 6. |                |                |
|    | -322,920.61    | -53,800.02     |
|    | 389,348,095.06 | 561,184,668.33 |
|    | 375,685,184.05 | 531,980,691.84 |
|    | 13,662,911.01  | 29,203,976.49  |
|    |                |                |

|  |      |      |
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|  | 0.18 | 0.26 |
|  | 0.18 | 0.26 |
|  | 0.00 | 0.00 |

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|  |                |                |
|  | 276,404,233.79 | 300,923,484.19 |
|  | 177,913,713.85 | 175,953,890.16 |
|  | 2,862,356.09   | 2,954,146.46   |
|  |                |                |
|  | 110,192,600.93 | 78,979,567.47  |
|  | 5,974,962.72   | 6,397,305.10   |
|  | 106,536,777.42 | 38,022,992.77  |
|  | 118,431,611.41 | 47,731,586.44  |
|  | 18,064,368.49  | 15,290,831.89  |

|    |                |                |
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|    |                |                |
| 1. |                |                |
| 2. |                |                |
| 3. |                |                |
| 4. |                |                |
| 5. |                |                |
| 6. |                |                |
|    | 557,112,374.04 | 555,735,894.98 |
|    |                |                |
|    | 0.27           | 0.27           |
|    | 0.27           | 0.27           |

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|  |                   |                   |
|  |                   |                   |
|  | 5,612,000,759.46  | 5,402,139,684.71  |
|  |                   |                   |
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|  |                   |                   |
|  | 5,027,173,747.53  | 8,133,555,967.08  |
|  | 10,639,174,506.99 | 13,535,695,651.79 |
|  | 139,222,837.99    |                   |
|  |                   |                   |
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|  |                   |                   |
|  | 2,557,051,208.39  | 2,413,103,357.98  |
|  | 828,425,623.71    | 713,676,798.17    |
|  | 6,508,632,581.18  | 13,156,272,843.84 |
|  | 10,033,332,251.27 | 16,283,052,999.99 |
|  | 605,842,255.72    | -2,747,357,348.20 |
|  |                   |                   |
|  | 6,500,000.00      | 199,606,970.16    |
|  | 28,775,271.60     | 24,251,730.18     |
|  | 3,476,510.32      | 1,226,605.51      |
|  | -508,259.12       |                   |
|  |                   |                   |
|  | 38,243,522.80     | 225,085,305.85    |
|  | 331,773,406.42    | 227,594,027.34    |
|  | 50,242,446.80     | 338,648,029.75    |
|  |                   |                   |
|  | 9,010,976.04      | -17,064,831.84    |
|  |                   | 500,000.00        |
|  | 391,026,829.26    | 549,677,225.25    |
|  | -352,783,306.46   | -324,591,919.40   |
|  |                   |                   |
|  | 10,553,955.00     | 12,816,395.25     |
|  | 10,553,955.00     | 12,281,000.00     |
|  | 3,027,320,055.85  | 2,166,550,000.00  |
|  |                   |                   |
|  | 1,280,197,403.76  | 1,046,025,097.38  |
|  | 4,318,071,414.61  | 3,225,391,492.63  |
|  | 2,167,380,185.89  | 307,500,000.00    |
|  | 382,217,279.66    | 216,919,143.95    |
|  | 54,555,740.16     | 32,376,057.93     |
|  | 1,118,706,021.12  | 359,343,895.72    |
|  | 3,668,303,486.67  | 883,763,039.67    |
|  | 649,767,927.94    | 2,341,628,452.96  |

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|  | 684,650.44       | -414,699.24      |
|  | 903,511,527.64   | -730,735,513.88  |
|  | 2,443,323,109.48 | 3,259,271,051.79 |
|  | 3,346,834,637.12 | 2,528,535,537.91 |

## 8

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|  |                  |                   |
|  |                  |                   |
|  | 250,162,752.97   | 221,398,085.45    |
|  |                  |                   |
|  | 5,260,779,179.50 | 5,078,242,957.71  |
|  | 5,510,941,932.47 | 5,299,641,043.16  |
|  |                  |                   |
|  | 213,486,887.11   | 251,961,791.13    |
|  | 66,819,725.46    | 85,017,571.78     |
|  | 5,685,387,362.59 | 6,708,880,172.37  |
|  | 5,965,693,975.16 | 7,045,859,535.28  |
|  | -454,752,042.69  | -1,746,218,492.12 |
|  |                  |                   |
|  | 62,346,512.05    | 101,531,281.16    |
|  | 650,542,534.08   | 524,006,299.87    |
|  | 15,331.00        | 110,000.00        |
|  |                  |                   |
|  |                  |                   |
|  | 712,904,377.13   | 625,647,581.03    |
|  | 991,861.07       | 10,173,537.62     |
|  | 25,838,310.17    | 234,417,100.00    |
|  | 9,300,000.00     |                   |
|  |                  | 500,000.00        |
|  | 36,130,171.24    | 245,090,637.62    |
|  | 676,774,205.89   | 380,556,943.41    |
|  |                  |                   |
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|  |                  |                  |
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|  | 2,454,422,888.89 | 1,660,000,000.00 |
|  |                  |                  |
|  |                  |                  |
|  | 2,454,422,888.89 | 1,660,000,000.00 |
|  | 1,874,000,000.00 | 301,500,000.00   |
|  | 200,874,090.02   | 163,748,261.28   |
|  | 36,580,923.74    | 6,591,668.68     |
|  | 2,111,455,013.76 | 471,839,929.96   |
|  | 342,967,875.13   | 1,188,160,070.04 |
|  |                  |                  |
|  | 564,990,038.33   | -177,501,478.67  |
|  | 1,403,123,909.27 | 1,808,418,794.72 |
|  | 1,968,113,947.60 | 1,630,917,316.05 |